

## **Window Consultant**

At BlueSky Windows USA, we are not only dedicated to helping our customers with their building projects; we help our employees to build their careers. We strive every day to be the best provider of window products in the eyes of our customers, employees, suppliers, stakeholders and communities. We hire people that demonstrate integrity under pressure. Integrity and trust are at the foundation of everything we do. This leads us to the vision of revolutionizing the window industry.

We are a rapidly growing company that strives to be the employer of choice, and we are currently looking for a Window Consultant to support our customers' window replacement projects. BlueSky Windows USA offers a generous compensation plan based on industry standards, a comprehensive benefits package to all eligible associates and a professional and challenging work environment.

### **Description:**

The Window Consultant works directly with our customers, communicating essential information like quotes and product dimensions. The ideal candidate has experience working and communicating with customers on a regular basis, ensuring completion of tasks with a sense of urgency. Window Consultants are driven by maximum profitability and eager to meet all sales goals. This individual has a proven track record in sales and product knowledge.

### **Essential Duties and Responsibilities Include but are Not Limited to:**

- Follow up with potential customers who requested more information about a residential window replacement project. As a window consultant you introduce the customer to our company, services, and products by providing a free in-home estimate.
- Develop relationships with existing and potential customers through personal and phone contact
- Ensure completion of project's detailed estimates, answering customer questions and solving problems
- Continuously improve and maintain in-depth product knowledge
- Share expertise, guide customers to make the best product and service selections that will provide value to their business
- Focus on securing the maximum profitable sales opportunity with each customer through excellent selling, service and problem-solving

### **Requirements:**

- Knowledge of window industry and project estimates
- Great interpersonal and customer relation skills
- Strong verbal and written communication skills
- Strong organizational and time management skills
- Strong relationship management
- Ability to receive constructive feedback
- Proficient or highly proficient computer skills. Advanced knowledge of MS Office applications such as Word, Excel and Outlook preferred
- Field experience (measuring / installing) a plus not required
- US work authorization
- Sales/Consultation experience preferred
- Self-motivated and Organized
- Reliable Car necessary and valid insurance/driver's license

**Benefits:**

- Paid training
- Commission pay
- Weekly bonus with no cap on incentives

**Job Type: Full time**